

SUMMIT
TELECOM Review
LEADERS' SUMMIT
17th Edition

"GLOBAL. REGIONAL. DIGITAL."

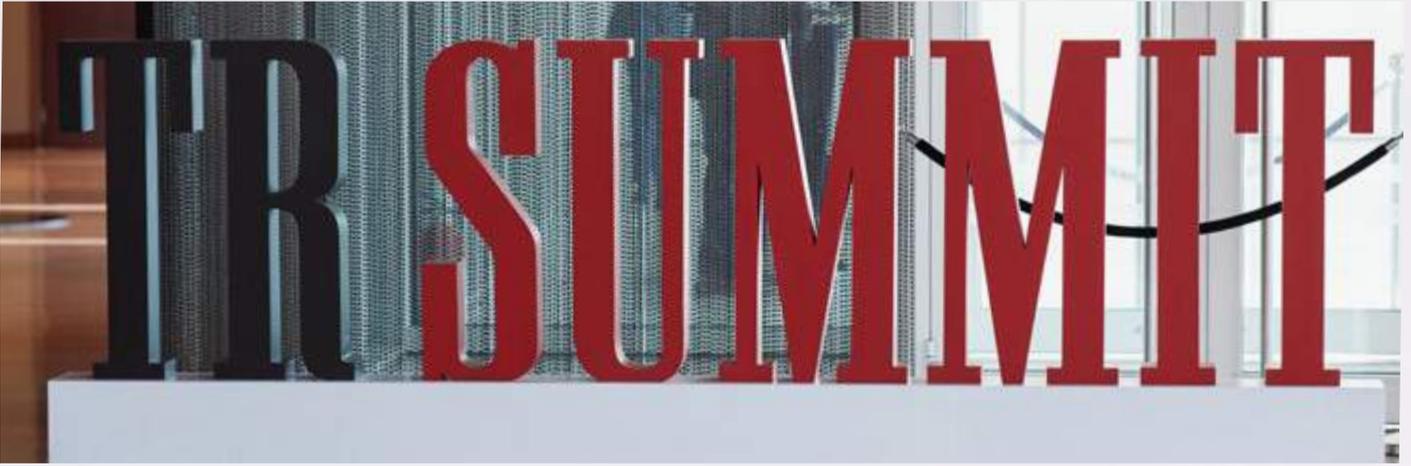
06-07 DECEMBER 2023

Le Meridien Dubai Hotel
& Conference Centre,
Great Ballroom

SPONSORSHIP KIT
& STATS 2023

THE LARGEST VIP ICT gathering

-OVERVIEW-



A GLOBAL SUMMIT

The 17th edition of the Telecom Review Leaders' Summit will build on the success of the 16th edition, as reflected by the participation of C-level executives from over 56 countries, making it a global summit with a regional contribution. The Summit will be a hybrid event, which will allow panelists and participants to join the discussion and virtually participate from anywhere in the world. Under its annual theme 'Global. Regional. Digital.' Telecom Review Leaders' Summit will spotlight the industry's main trends, including 5G, cloud, data centers, cybersecurity, digitalization and much more.

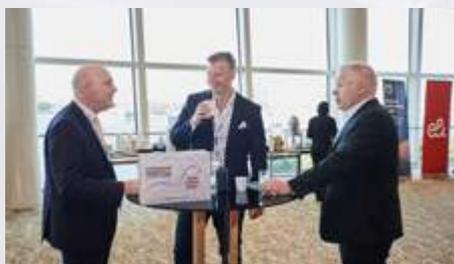
EXPECTED **1,500+** ATTENDEES



The 2023 Telecom Review Leaders' Summit is targeting 1,000+ attendees from the vast ICT ecosystem and from all corners of the globe. The event will gather, both physically and virtually, a host of C-level executives representing mobile, wholesale and satellite operators, vendors, solution providers, enterprises, regulators, governments, NGOs, consultants, analysts, broadcasting companies and OTTs.

GREAT **NETWORKING** OPPORTUNITY

In addition to in-depth panel discussions, attendees will gather in a friendly networking environment. Exhibitors in the demo area will also showcase their innovative solutions and meet with participating industry leaders and experts.



-AWARDS-



Telecom Review Excellence Awards and Leader Merit Awards recognize ICT brands and industry leaders for what they have accomplished during the year.

Through its prestigious awards presentation, Telecom Review, together with an independent panel of judges, continues its dedication and commitment to the ICT industry by recognizing the best of the best in corporate innovation and performance, as well as individual capabilities and contributions as influential players globally.



The speakers at the 16th edition were from leading ICT companies

-SPONSORS 2022-

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Technology Partner



Knowledge Partner



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HUAWEI



NEC



Netcracker

An NEC Company

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CSG

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mycomOSI

realize
A B-YOND COMPANY

SES

Sofrecom
The Know-How Network

Silver Sponsors



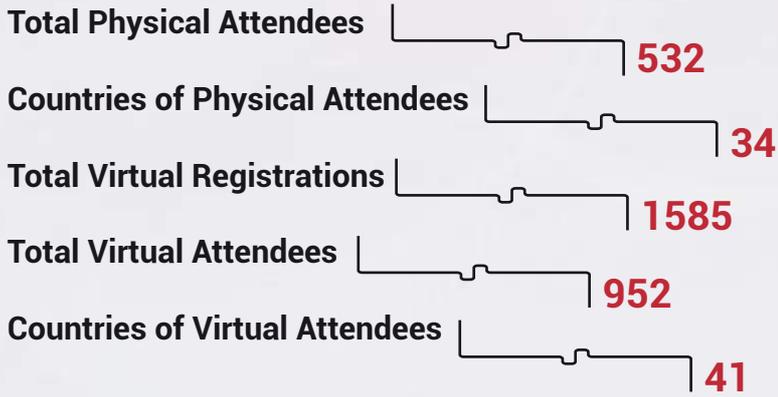
MAVENIR

ZTE

Coffee Breaks and Lunch Break Sponsor



-TELECOM REVIEW LEADER'S SUMMIT 2022- STATISTICS



List of Countries

Afghanistan | Algeria | Bahrain | Canada | China | Egypt | Ethiopia | Finland | Germany | Hong Kong SAR | India | Iraq | Italy | Jamaica | Japan | Kenya | Kuwait | Lebanon | Morocco | Oman | Pakistan | Poland | Qatar | Saudi Arabia | Singapore | South Africa | Spain | Sweden | Switzerland | Thailand | Tunisia | United Arab Emirates | United Kingdom | United States

Company Profile

Telecom Operators/Wholesale Carriers/Satellite Enterprises	31.16%
Vendors/Solution Providers	47.83%
Regulators/Government/NGO	5.07%
Consultants/Analyst	7.97%
Pr/Organizer/Events	1.45%
Broadcast/OTT/Media	0.72%

Job Title Breakdown

VPs	12.59%
Directors Director/Head of Department	42.67%
C-levels	18.98%
Managers	16.92%
Partners/ Board Members/Head	3.38%
Engineers	1.13%
Others	4.32%

-STATISTICS 2022-



Operator/Wholesale Carrier/Satellite

Bahrain Network (BNET) (Bahrain) | China Mobile International (UAE) | Console Connect | PCCW Global (UAE) | Digicel Group (Jamaica) | du (UAE) | e& (UAE) | e& Group (UAE) | e& International (UAE) | EDCH (UAE) | Etisalat Afghanistan (Afghanistan) | Etisalat by e& (UAE) | Etisalat Misr (Egypt) | Exa Infrastructure (USA) | GBI (UAE) | inwi (Morocco) | MTN GlobalConnect Kenya (Kenya) | MTN GlobalConnect South Africa (South Africa) | MTN GlobalConnect (UAE) | Ogero (Lebanon) | Omantel (Oman) | OneWeb (UK) | Ooredoo Algeria (Algeria) | Ooredoo (Oman) | Orange (Egypt) | Rohde & Schwarz (Ethiopia) | Safaricom (Kenya) | salam (KSA) | SES (UAE) | Smile Telecoms (UAE) | stc (KSA) | stc (Kuwait) | Telecom Italia Sparkle (Italy) | TELUS (Canada) | Verizon Business (UAE) | Verizon (UK) | Virgin Mobile (UAE) | Vodafone Group (UK) | Vodafone (Oman) | Vodafone Partner Markets (UK) | Wateen Telecom Limited (Pakistan) | Zain Group (Kuwait) | Zain (KSA) | Zain (Kuwait)

Vendors

Amdocs (UAE) | Cisco (UAE) | CommScope (UAE) | Fortinet (UAE) | HPE (UAE) | Huawei (Bahrain) | Huawei (Iraq) | Huawei (KSA) | Huawei (Kuwait) | Huawei (Oman) | Huawei (Switzerland) | Huawei (UAE) | IBM (UAE) | IBM (USA) | Mavenir (USA) | Mavenir (UAE) | Microamp Solutions (Poland) | NEC (UAE) | Netcracker Technology and BostonGene (USA) | Netcracker (UAE) | Netcracker (USA) | Nokia (UAE) | Prose Technologies (UAE) | Radio Frequency System (RFS) (UAE) | Rohde & Schwarz (Germany) | ZTE (China) | ZTE (UAE)

Solution Providers

Amazon Web Services Germany | Amazon Web Services Italy | Amazon Web Services UAE | Amazon Web Services UK | Atrebo (Spain) | BIOS Middle East (UAE) | Bluejeans (USA) | B-YOND (USA) | CSG Sweden (Sweden) | CSG (UAE) | CSG (UK) | Cypod (UAE) | e& enterprise (UAE) | Emircom (UAE) | Evina (UAE) | EVOTEQ (UAE) | InfraX - Digital DEWA Subsidiary (UAE) | MediaKind (UAE) | MYCOM OSI (India) | MYCOM OSI (UAE) | MYCOM OSI (UK) | NexNet Solutions (UAE) | One37 ID (UAE) | Over Technologies (UAE) | OWN Technology (UAE) | Prow ME (UAE) | Reailize- A B-yond Company (Lebanon) | Ribbon (UAE) | Salesforce (UAE) | SENKO Advanced Components (UK) | Solgari (UAE) | solutions by stc (KSA) | SpiceTech (Lebanon) | Tecnotree (UAE) | TIMWE FZ LLC (UAE) | Ubiquite (UAE) | Vodacom Financial and Digital Services (Kenya) | Zain Tech (UAE) | Zextras (India)



Enterprise

Aeromaritim-tech (UAE) | Al Shirawi Infrastructure Construction (UAE) | British International Investment (UK) | eVulpa (UAE) | Libanpost (Lebanon) | NEOM (KSA) | Red Sea Global (KSA) | TTC (Japan)

Consultants/Analyst

APTecom (USA) | Centrigent (UAE) | Elev8 Consultancy (UAE) | EY (Lebanon) | EY (Qatar) | EY (UAE) | EY (UK) | PMP Strategy (UK) | Project Management Institute (UAE) | Sofrecom (KSA) | Sofrecom (UAE)

PR/Organizer/Events

Beyond One (Germany) | GSMA (UAE)

Broadcast/OTT/Media

e& life (UAE)

Government/NGO

African Telecommunications Union (ATU) (Kenya) | Arab ICT Organization (AICTO) (Tunisia) | IEEE Technology and Engineering Management Society (UAE) | International Telecommunication Union (ITU) (Thailand) | International Telecommunication Union (ITU) (Switzerland)

Regulators

TDRA (UAE) | TRA (Lebanon)

-TELECOM REVIEW SUMMIT 2023 SPONSORSHIP-

Diamond sponsorship | US\$ 115,000

(exclusive to one sponsor)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 2 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 4 pages
- OBC: Outside back cover advertisement in the Summit special supplement
- First speaking slot
- Panelist option (3)
- 30 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 4 award categories
- Co-branded badge lanyards

Official telecom partner | US\$ 95,000

(exclusive to one sponsor) <SOLD>

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 2 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 4 pages
- Double-page advertisement OR IFCS in the Summit special supplement
- Speaking slot (1)
- Panelist option (2)
- 25 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 4 award categories

Strategic partner | US\$ 88,000

(exclusive to one sponsor)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 1.30 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 3 pages
- Double-page advertisement in the Summit special supplement
- Speaking slot (1)
- Panelist option (2)
- 16 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 3 award categories

Technology partner | US\$ 95,000

(exclusive to one sponsor)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 2 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 4 pages
- Double-page advertisement OR IFCS in the Summit special supplement
- Speaking slot (1)
- Panelist option (2)
- 25 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 4 award categories

Digital partner | US\$ 88,000

(exclusive to one sponsor) <SOLD>

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 1.30 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 3 pages
- Double-page advertisement in the Summit special supplement
- Speaking slot (1)
- Panelist option (2)
- 16 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 3 award categories

-TELECOM REVIEW SUMMIT 2023 SPONSORSHIP-

Knowledge partner | US\$ 80,000

(exclusive to one sponsor)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 1.30 minutes to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 2 pages
- Double-page advertisement in the Summit special supplement
- Speaking slot (1)
- Panelist option (2)
- Moderator role
- 12 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Industry partner | US\$ 70,000

(exclusive to one sponsor)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 1 minute to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: 1 page
- Full page color (FPC) advertisement in the Summit special supplement
- Speaking slot (1)
- Panelist option (1)
- 16 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Gold sponsorship | US\$ 28,000

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 30 seconds to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement (1 page)
- Full page color (FPC) advertisement in the Summit special supplement
- 8 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Bag sponsorship | US\$ 12,000

(exclusive to one sponsor)

- Co-branded with Telecom Review registration bags
- 2 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Platinum sponsorship | US\$ 56,000

(up to ten sponsors)

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 1 minute to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement: Up to 2 pages
- Double-page advertisement in the Summit special supplement
- Panelist option (1)
- 12 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Silver sponsorship | US\$ 16,000

- Logo displayed on the event's printing and digital material
- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Promotional video of 30 seconds to run on stage screen during Coffee breaks and Lunch break
- Editorial feature in the Summit special supplement (1 page) OR full page advertisement
- 5 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

Coffee & lunch break sponsorship | US\$ 12,000

(exclusive to one sponsor)

- Display of company brand Ad/Artwork on digital screens- inside and outside the conference
- Flag placement on all tables. Flag production not included
- 3 complimentary registration passes to the Summit and invitation to the Awards Gala Dinner
- Complimentary submission for 1 award category

-TERMS & CONDITIONS-

- Financial conditions: 50% upon signature and 50% one month prior to the event.
Prices are subject to 5% VAT (applicable for UAE companies)

• ***This is a closed event.***

• ***Access is exclusive to the sponsor representatives and is by invitation only.***

- Sponsors' passes are only good for own staff's use (unless approved by the organizers)
- The agreement for sponsors and registration passes are non-refundable unless major crises occur that result in the summit's cancellation.

-DEMO AREA-

Book your preferred location NOW!



An exclusive "proof of concept" area will be set up outside of the main conference area.

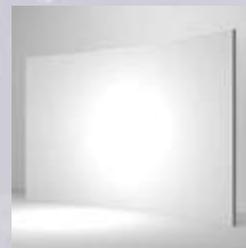
The area will add a visionary element to the event, allowing technology and innovation leaders of the ICT industry to demonstrate their ideas towards growth, value and the future.

Spaces are limited. BOOK NOW for your idea to be seen by leaders of the industry, at the only event of its kind in the region/ UAE.



LIMITED SPACE FOR NON SPONSORS

Be creative. Design and customize your booth to differentiate your presentation from all others.



SPACE & PRICE

9sqm (2 Summit passes)-US\$ 16,000

12sqm (3 Summit passes)-US\$ 20,000

18sqm (4 Summit passes)-US\$ 25,000

Spaces in the demo area will be offered on priority to Summit sponsors.

Due to the limited spaces in the demo area, we urge interested parties to reach out to us before **October 15, 2023**, to secure a booking.

-DEMO AREA-

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**REFURNISH YOUR
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**For more details contact us:
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telecomreview.com/summit

-ACCOMMODATION-



Make the best of your stay during the Telecom Review Leaders' Summit at one of Dubai's renowned luxuries, Le Méridien Dubai Hotel & Conference Centre, a 5-star hotel near Dubai International Airport.

Save your booking now and take advantage of the special rate!

**For more details contact us:
anna@tracemedia.info**

-TELECOM REVIEW SUMMIT 2022 SPONSORSHIP-





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